

THE ANNUAL GLOBAL EVENT OF FIABCI which is called to gather YOUNG REAL ESTATE PROFESSIONALS and EXPERTS for:

- SHARING BEST PRACTISES AND EXPERIENCE
- SEARCHING NEW OPPORTUNITIES
- CREATION OF REAL ESTATE MARKET GLOBAL FORESIGHT
- DEVELOPMENT AND SUPPORT WITH MENTORSHIP AND FINANCES
 THE INNOVATIVE SOLUTIONS FOR THE REAL ESTATE MARKET

www.iREAL2016.camp



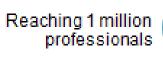
FOLLOWING FIABCI VISION 20/20

FIABCIVISION 20/20

Established go-to source for global market access



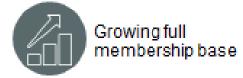
Partner to PMs worldwide





100+ chapters

VISION 20/20







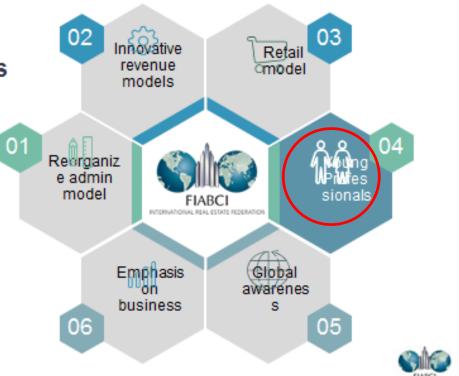
FOLLOWING FIABCI VISION 20/20

#iREAL2016 YOUNG MEMBERS BUSINESS CAMP IS THE FIRST STEP AND GREAT OPPORTUNITY OF FIABCI VISION 20/20 STRATEGY IMPLEMENTATION



Commitment to young professionals

- Organization of leadership training courses
- Increased involvement in FIABCI leadership
 - Assigned responsibilities





SUMMARY

- EVENT: 1st FIABCI Young Members Global Business Camp
- DATE: September 17-20, 2016 (16/09 is the day of arrival, 21/09 the day of departure)
- PLACE: Odessa, Ukraine, Sovinyon http://sovinyon-resort.com.ua
- FLIGHTS DESTINATION: Odessa International Airport, Ukraine
- WEATHER IN SEPTEMBER: average temperature of air +23 C, water + 20 C
- SITE VISITS: Odessa City Tour, Odessa Property Tour, Odessa Wine Factory Tour
- LANGUAGE OF THE EVENT: ENGLISH (translation from/to other languages will not be provided)
 www.iREAL2016.camp



WHO WILL COME TO #iREAL2016?



100 PARTICIPANTS



50 INTERNATIONAL OBSERVERS



15 REAL ESTATE EXPERTS

EMPLOYERS, INVESTORS AND BUSINESS PARTNERS

BUSINESS ANGELS, MENTORS AND RESOURCE OF EXPERTIZE

BUSINESS PARTNERS, FRIENDS AND BUSINESS CONNECTORS



10 IT EXPERTS

OUTSOURCE OF TECHNOLOGICAL SOLUTIONS FOR YOUR BUSINESS



5 TEAM MODERATORS

OUTSOURCE OF TRAINING, FACILITATION AND COACHING TECHNOLOGIES



1 REAL ESTATE COACH

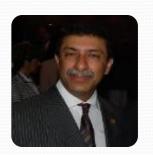
OPPORTUNITY TO TEST HOW DOES THE COACHING TECHNOLOGY TRANSFORMS YOUR FRAMES OF VISION



SPEAKERS



Kirkor Ajderhanyan FIABCI World President, Head of Jury



Farook Mahmood World President Elect of FIABCI International, President of FIABCI-India, International real estate broker



Walid Moussa
Board Member and President of
Strategic Planning Committee of
FIABCI, Chairman of PIM group Real Estate Investor and
Consultant



Ramon Riera Torroba President FIABCI-Spain, President of FIABCI-European and Near East Regional Committee, Owner of the real estate company



Hendrik Nelde
President FIABCI-Belgique,
the Main Coach of Business
Camp, Real Estate coach,
Residential real estate
investments Consultant



Antonio Hanna Grayeb
President of CILA, International
real estate broker. Mexico



Leo Attias
President of FIABCI-France,
International Real Estate Broker



Yannis Antoniou
President of FIABCI-Cyprus,
President of FIABCI
Conference committee,
Certified Global Property
Consultant & Market Analyst



Kateryna Pylypchuk FIABCI Young Members President, Coach, Ukraine



Telman Abbasov
President of FIABCIUkraine,President of the
World Council of developers
and Investors, CEO of the
real estate development
company

#iREAL2016 SCHEDULE



#IREAL2016
1st FIABCI Young Members
GLOBAL BUSINESS CAMP
Odessa, UKRAINE, September 17-20

WHAT CAMPERS WILL DO

16 SEPTEMBER

arrival to Odessa, opening cocktail

17 SEPTEMBER

- Masterclasses
of Speakers
- Presentations about
Global Real Estate
Market
-Global Real Estate
Foresight Facilitation

18 SEPTEMBER

 training of planning skills
 entreprenural training
 business model canvas training 19 SEPTEMBER

- Beach Team
Building
- Creation of
business models and
presentation
- Presentations of the

results of the teams

Odessa City Tour

20 SEPTEMBER

- European
Networking Event
- Study Tours and
City Tours
- AWARDING
CEREMONY and
- FAREWELL GALA
DINNER



BENEFITS FOR PARTICIPATNTS FROM #iREAL2016







OF GLOBAL NETWORK

Become a part of a truly global network of international professionals of the most representative real estate organization in the world

LEARN FROM INTERNATIONAL EXPERTS

Learn from international experts, develop your expertise and experience

GAIN AND SHARE KNOWLEDGE

Gain and share knowledge and best practices worldwide during the 4days of teamwork



BENEFITS FOR PARTICIPANTS FROM #iREAL2016



CREATE OPPORTUNITIES FOR BUSINESS

Grow your international business or create opportunities for new business



GLOBAL CONTACTS

Expand your global contacts with FIABCI members, IT experts, trainers from all around the world



EXPRESS AND IMPLEMENT YOUR OWN IDEAS

Create your own Ideas and build your business, develop your global business opportunities and become successful



OPPORTUNITIES FOR FIABCI PRINCIPAL AND ACADEMIC MEMBERS

PROMOTION OF PARTICIPATION IN FIABCI #IREAL2016 GLOBAL BUSINESS CAMP IS A GREAT OPPORTUNITY FOR FIABCI PRINCIPAL AND ACADEMIC MEMBERS:

- TO STRENGTHEN THE CONNECTIONS WITH THEIR YOUNG MEMBERS
- TO MOTIVATE CURRENT LOYAL MEMBERS BY DELIVERING THE VALUE FOR THEM THROUGH FIABCI EVENTS
- TO INCREASE AWARENESS AND INFLUENCE OF THE ORGANIZATION
 (ASSOCIATION OR INSTITUTION) ON GLOBAL LEVEL AS IT will be mentioned
 in FIABCI FORESIGHT GLOBAL REPORT IN POST EVENT COMMUNICATION
- TO GIVE AN OPPORTUNITY TO EVERY ACADEMIC AND PRINCIPAL MEMBER
 TO REPRESENT THEIR COUNTRY MARKET AT THE EVENT



SPECIAL PROPOSAL FOR FIABCI PRINCIPAL AND ACADEMIC MEMBERS

SEND 3 PARTICIPANTS TO THE CAMP - GET 50% DISCOUNT FOR 1 INTERNATIONAL OBSERVER PACKAGE!

REGISTER NOW!

WWW.iREAL2016.CAMP

FINAL DATE FOR REGISTRATION: August 10, 2016

PRICES FOR PARTICIPANTS



#iREAL2016 1st FIABCI Young Members GLOBAL BUSINESS CAMP Odessa, UKRAINE, September 17-20

Share with MATE

399 EURO

share the Standard room on separate beds, 15 rooms are available

FELLOWS Bungalow

449 EURO

share the bungalow with two other fellows in Separate Room

SINGLE Room

499 EURO

SINGLE ACCOMODATION (20 Standard Rooms only are available)

FAREWELL

GALA DINNER and AWARDING CEREMONY

50 EURO

(includes ticket to **Awarding** ceremony, dinner, drinks and party). This price is available for the participants ony.



4 DAYS OF **WORKSHOPS AND** LECTURES

Participation in all camp activities due to camp program (17/09,18/09,19/09, 20/09 excluding Farewell Party which should be paid additionally)



3 TIMES A DAY MEAL

5 days meal (3 times a day, water and alcohol drinks are not included. Some non-alcohol drinks are included in each meal set) YOU MAY CHOOSE THE TYPE OF YOUR MEAL (VEG, NON VEG)



5 NIGHTS ACCOMODATION

5 nights accompodation in Sovinyon-resort from Septmber 16 to september 21 due to chosen accomodation option



OPENING COCKTAIL on SEPTEMBER 16

Sep 16, 2016

Opening Cocktail is welcoming all Business Camp Participants, mentors, speakers and jury in Outside Restaurant "The Perl of Sovinyon" on September 16th, 19%00



PARTICIPATION IN OFFICIAL FIABCI **EUROPEAN NETWORKING EVENT**

FIABCI NETWORKING EVENT will take place on September 20, 9:00-13:00 and will gather all FIABCI officials and international observers to discuss the Global Real estate Foresight created by the young real estate professionals on the 1st FIABCI Young Members Global Business Camp iREAL2016



BEACH AND TWO POOLS FUN TIME

All participants get the free access to two pools on the territory o Sovinyon Resort and to resort beach on the Black Sea

PRICES FOR INTERNATIONAL OBSERVERS



INTERNATIONAL OBSERVERS

FIABCI-Member International observer package

130 EURO

price DOES NOT include accomodation and participation in Gala Dinner and Awarding Ceremony Non-FIABCI member International observer package

150 EURO

price DOES NOT include accommodation and participation in Gala Dinner and Awarding Ceremony

International Observers Tables

on FAREWELL GALA DINNER and AWARDING CEREMONY

70 EURO

(ticket to Awarding ceremony, dinner, drinks and party (September 20 19:00-22:30)

VIP table

on FAREWELL GALA DINNER and AWARDING CEREMONY

100 EURO (only 10 tickets are available)

(VIP seat on Awarding ceremony, dinner, drinks and party (September 20 19:00-22:30)



#iREAL2016 Organizational Committee contacts:

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