



#iREAL2016

1st FIABCI Young Members

GLOBAL BUSINESS CAMP

Odessa, UKRAINE, September 17-20

**THE ANNUAL GLOBAL EVENT OF FIABCI
which is called to gather YOUNG REAL ESTATE
PROFESSIONALS and EXPERTS for:**

- **SHARING BEST PRACTISES AND EXPERIENCE**
 - **SEARCHING NEW OPPORTUNITIES**
 - **CREATION OF REAL ESTATE MARKET GLOBAL FORESIGHT**
 - **DEVELOPMENT AND SUPPORT WITH MENTORSHIP AND FINANCES**
- THE INNOVATIVE SOLUTIONS FOR THE REAL ESTATE MARKET**

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FOLLOWING FIABCI VISION 20/20

FIABCI VISION 20/20

Established go-to source
for global market access





FOLLOWING FIABCI VISION 20/20

#iREAL2016 YOUNG MEMBERS BUSINESS CAMP IS THE FIRST STEP AND GREAT OPPORTUNITY OF FIABCI VISION 20/20 STRATEGY IMPLEMENTATION



Commitment to young professionals

- Organization of leadership training courses
- Increased involvement in FIABCI leadership
 - Assigned responsibilities



SUMMARY



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- **EVENT:** 1st FIABCI Young Members Global Business Camp
- **DATE:** September 17-20, 2016 (16/09 is the day of arrival, 21/09 the day of departure)
- **PLACE:** Odessa, Ukraine, Sovinyon <http://sovinyon-resort.com.ua>
- **FLIGHTS DESTINATION:** Odessa International Airport, Ukraine
- **WEATHER IN SEPTEMBER:** average temperature of air +23 C, water + 20 C
- **SITE VISITS:** Odessa City Tour, Odessa Property Tour, Odessa Wine Factory Tour
- **LANGUAGE OF THE EVENT: ENGLISH** (translation from/to other languages will not be provided) www.iREAL2016.camp



WHO WILL COME TO #iREAL2016?



**100
PARTICIPANTS**

BUSINESS PARTNERS,
FRIENDS AND BUSINESS
CONNECTORS



**50 INTERNATIONAL
OBSERVERS**

EMPLOYERS, INVESTORS AND
BUSINESS PARTNERS



**15 REAL ESTATE
EXPERTS**

BUSINESS ANGELS, MENTORS
AND RESOURCE OF
EXPERTIZE



**10 IT
EXPERTS**

OUTSOURCE OF
TECHNOLOGICAL SOLUTIONS
FOR YOUR BUSINESS



**5 TEAM
MODERATORS**

OUTSOURCE OF TRAINING,
FACILITATION AND COACHING
TECHNOLOGIES



**1 REAL ESTATE
COACH**

OPPORTUNITY TO TEST HOW
DOES THE COACHING
TECHNOLOGY TRANSFORMS
YOUR FRAMES OF VISION

SPEAKERS



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Kirkor Ajderhanyan
FIABCI World President,
Head of Jury



Farook Mahmood
World President Elect of
FIABCI International,
President of FIABCI-India,
International real estate
broker



Walid Moussa
Board Member and President of
Strategic Planning Committee of
FIABCI, Chairman of PIM group -
Real Estate Investor and
Consultant



Ramon Riera Torroba
President FIABCI-Spain,
President of FIABCI-European
and Near East Regional
Committee, Owner of the real
estate company



Hendrik Nelde
President FIABCI-Belgique,
the Main Coach of Business
Camp, Real Estate coach,
Residential real estate
investments Consultant



Antonio Hanna Grayeb
President of CILA, International
real estate broker, Mexico



Leo Attias
President of FIABCI-France,
International Real Estate Broker



Yannis Antoniou
President of FIABCI-Cyprus,
President of FIABCI
Conference committee,
Certified Global Property
Consultant & Market Analyst



Kateryna Pylypchuk
FIABCI Young Members
President, Coach,
Ukraine



Telman Abbasov
President of FIABCI-
Ukraine, President of the
World Council of developers
and Investors, CEO of the
real estate development
company

#iREAL2016 SCHEDULE



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WHAT CAMPERS WILL DO

16

SEPTEMBER



arrival to Odessa,
opening cocktail

17

SEPTEMBER



- Masterclasses
of Speakers
- Presentations about
Global Real Estate
Market
- Global Real Estate
Foresight Facilitation

18

SEPTEMBER



- training of planning
skills
- entrepreneurial
training
- business model
canvas training

19

SEPTEMBER



- Odessa City Tour
- Beach Team
Building
- Creation of
business models and
presentation
- Presentations of the
results of the teams

20

SEPTEMBER



- European
Networking Event
- Study Tours and
City Tours
- AWARDING
CEREMONY and
- FAREWELL GALA
DINNER



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BENEFITS FOR PARTICIPANTS FROM #iREAL2016



BECOME A PART OF GLOBAL NETWORK

Become a part of a truly global network of international professionals of the most representative real estate organization in the world



LEARN FROM INTERNATIONAL EXPERTS

Learn from international experts, develop your expertise and experience



GAIN AND SHARE KNOWLEDGE

Gain and share knowledge and best practices worldwide during the 4-days of teamwork

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BENEFITS FOR PARTICIPANTS FROM #iREAL2016



CREATE OPPORTUNITIES FOR BUSINESS

Grow your international business or create opportunities for new business



EXPAND YOUR GLOBAL CONTACTS

Expand your global contacts with FIABCI members, IT experts, trainers from all around the world



EXPRESS AND IMPLEMENT YOUR OWN IDEAS

Create your own Ideas and build your business, develop your global business opportunities and become successful

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OPPORTUNITIES FOR FIABCI PRINCIPAL AND ACADEMIC MEMBERS

PROMOTION OF PARTICIPATION IN FIABCI #IREAL2016 GLOBAL BUSINESS CAMP IS A GREAT OPPORTUNITY FOR FIABCI PRINCIPAL AND ACADEMIC MEMBERS:

- **TO STRENGTHEN THE CONNECTIONS WITH THEIR YOUNG MEMBERS**
- **TO MOTIVATE CURRENT LOYAL MEMBERS BY DELIVERING THE VALUE FOR THEM THROUGH FIABCI EVENTS**
- **TO INCREASE AWARENESS AND INFLUENCE OF THE ORGANIZATION (ASSOCIATION OR INSTITUTION) ON GLOBAL LEVEL AS IT will be mentioned in FIABCI FORESIGHT GLOBAL REPORT IN POST EVENT COMMUNICATION**
- **TO GIVE AN OPPORTUNITY TO EVERY ACADEMIC AND PRINCIPAL MEMBER TO REPRESENT THEIR COUNTRY MARKET AT THE EVENT**

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SPECIAL PROPOSAL FOR FIABCI PRINCIPAL AND ACADEMIC MEMBERS

**SEND 3 PARTICIPANTS TO THE CAMP - GET 50% DISCOUNT
FOR 1 INTERNATIONAL OBSERVER PACKAGE!**

REGISTER NOW!

WWW.iREAL2016.CAMP

FINAL DATE FOR REGISTRATION:

August 10, 2016

PRICES FOR PARTICIPANTS



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Share with
MATE

399 EURO

share the Standard room on separate beds, 15 rooms are available

FELLOWS
Bungalow

449 EURO

share the bungalow with two other fellows in Separate Room

SINGLE
Room

499 EURO

SINGLE ACCOMODATION (20 Standard Rooms only are available)

FAREWELL
GALA DINNER and
AWARDING CEREMONY

50 EURO

(includes ticket to Awarding ceremony, dinner, drinks and party). This price is available for the participants only.



4 DAYS OF WORKSHOPS AND LECTURES

Participation in all camp activities due to camp program (17/09, 18/09, 19/09, 20/09 excluding Farewell Party which should be paid additionally)



3 TIMES A DAY MEAL

5 days meal (3 times a day, water and alcohol drinks are not included. Some non-alcohol drinks are included in each meal set) YOU MAY CHOOSE THE TYPE OF YOUR MEAL (VEG, NON VEG)



5 NIGHTS ACCOMODATION

5 nights accomodation in Sovinyon-resort from September 16 to september 21 due to chosen accomodation option



OPENING COCKTAIL on SEPTEMBER 16

Sep 16, 2016

Opening Cocktail is welcoming all Business Camp Participants, mentors, speakers and jury in Outside Restaurant "The Perl of Sovinyon" on September 16th, 19%00



PARTICIPATION IN OFFICIAL FIABCI EUROPEAN NETWORKING EVENT

Sep 20, 2016

FIABCI NETWORKING EVENT will take place on September 20, 9:00-13:00 and will gather all FIABCI officials and international observers to discuss the Global Real estate Foresight created by the young real estate professionals on the 1st FIABCI Young Members Global Business Camp iREAL2016



BEACH AND TWO POOLS FUN TIME

All participants get the free access to two pools on the territory of Sovinyon Resort and to resort beach on the Black Sea

PRICES FOR INTERNATIONAL OBSERVERS



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INTERNATIONAL OBSERVERS

FIABCI-Member
International
observer package

130 EURO

price DOES NOT include
accommodation and
participation in Gala
Dinner and Awarding
Ceremony

Non-FIABCI member
International observer
package

150 EURO

price DOES NOT include
accommodation and
participation in Gala
Dinner and Awarding
Ceremony

International
Observers Tables
on FAREWELL GALA DINNER and
AWARDING CEREMONY

70 EURO

(ticket to Awarding
ceremony, dinner, drinks and
party (September 20
19:00-22:30))

VIP table

on FAREWELL GALA DINNER
and AWARDING CEREMONY

100 EURO
(only 10 tickets are
available)

(VIP seat on Awarding
ceremony, dinner, drinks and
party (September 20 19:00-22:30))



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#iREAL2016 Organizational Committee contacts:

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Marina Shevchenko - Secretary General of Organizational Committee of
#iREAL2016

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<http://iREAL2016.camp>